TPSU

THE PLAN SPONSOR UNIVERSITY

Michael Del Re III, AIF®, ChFC®, REBC®, CPFA®

Managing Partner, Northeast Regional Leader

Prime Capital Financial of Connecticut

As Managing Partner of Prime Capital Financial of Connecticut, I’ve spent over 30 years building long-term relationships and guiding clients through the complexities of employer-sponsored retirement plans.

My approach begins with transparency, backed by technical proficiency, and anchored in a deep commitment to helping people retire with dignity. I believe trust isn’t something you wait to earn—it’s something you build by doing the right thing from the very beginning.

Many of my client partnerships have spanned decades, and I take great pride in the loyalty and confidence they’ve placed in me throughout the years.

Beyond retirement plan consulting, I work closely with individuals and families—many of whom I’ve had the privilege of advising for years, and in some cases, across multiple generations. I believe financial planning should be personal, and I strive to deliver tailored solutions backed by the resources of a robust and experienced team.

With a bachelor’s degree in finance from Bentley University and the Accredited Investment Fiduciary® (AIF®) designation from the University of Pittsburgh’s Katz School of Business, I bring both academic and practical experience to every engagement. I also hold FINRA Series 6, 63, and 65 securities registrations, as well as life and health insurance licenses. I’m continually working to expand my knowledge through ongoing education for the Chartered Financial Consultant® (ChFC®), Registered Employee Benefits Consultant® (REBC®), and Certified Plan Fiduciary Advisor (CPFA®) designations.

Outside of work, I’m a proud father of two adult children in their twenties. I’m a lifelong sports fan, love to cook, and enjoy time on the golf course or just relaxing with family and friends. Relationships are at the heart of everything I do—personally and professionally.